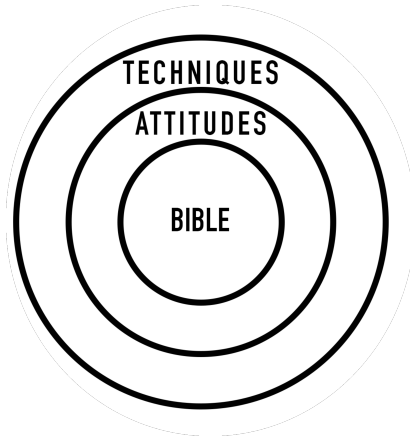


# NINE BIBLICAL ATTITUDES OF HIGHLY EFFECTIVE FUNDRAISERS

Scott Morton and Team

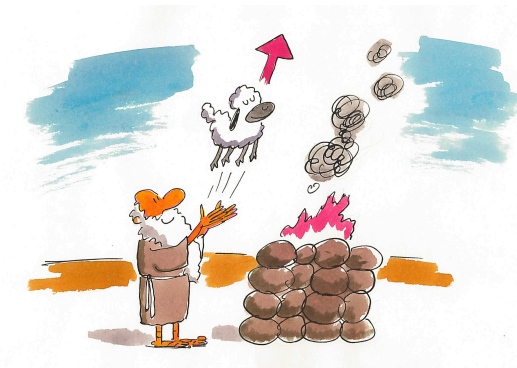
INTRODUCTION: What have you learned about money from?



- Your family?
- Your culture?
- Your church?
- Other \_\_\_\_\_?

## 1. LOOK TO GOD—NOT PEOPLE

**Numbers 18:24:** “For the tithe of the sons of Israel, which they offer as an offering to the Lord, I have given to the Levites. . . .”



Biblical Giving Is \_\_\_\_\_



Biblical Receiving Is \_\_\_\_\_

**Question:** What is the difference between biblical fundraising and begging?

**Philippians 4:18:** "... having received from Epaphroditus what you have sent, a fragrant aroma, an acceptable sacrifice, well-pleasing to God."

**I Chronicles 29:12:** "Both riches and honor come from Thee. . . ."



**Application: Pray about your finances daily!**

**Matthew 6:11:** "Give us this day our daily bread ..."

<u>Top Five Names</u>	<u>Amount</u>
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____

## 2. OVERCOME FEAR WITH FAITH



What makes Ministry Partner Development (MPD) scary?

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What destructive lies do we tell ourselves in MPD?

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"For God has not given us a spirit of timidity, but of power and love and discipline"

- 2 *Timothy 1:7*

### 3. FUNDRAISING IS A SPIRITUAL MINISTRY

- ☐ What core lies are revealed in this cartoon?
- ☐ Is fundraising something we do in order to have a ministry? Or is fundraising itself a ministry?



#### I Corinthians 9:1-14

- A. 1-6      The Question: Do you have a right to be supported by \_\_\_\_\_?
- B. 7-14     The Answers:
- 7            \_\_\_\_\_
- 8-10        \_\_\_\_\_
- 11-12       \_\_\_\_\_
- 13           \_\_\_\_\_
- 14           \_\_\_\_\_
- C. 12        The Guideline: To offer the Gospel \_\_\_\_\_



Application: Where are you on this chart?

### VIEW OF FUND DEVELOPMENT

RESIST

EMBRACE



OPPRESSIVE  
BURDEN

NECESSARY  
EVIL

PART OF JOB

PRIVILEGE

#### 4. NO POOR TALK



**Definition:** A mentality of \_\_\_\_\_ you had more money, often expressed in hinting, envy, complaining or resignation.

Question: How “well” should missionaries live?

- Matthew 11:18-19 \_\_\_\_\_
- Proverbs 30:7-9 \_\_\_\_\_
- 1 Corinthians 8:7-13 \_\_\_\_\_

**Question:** What do you think of this conclusion?

Live in such a way that you are at \_\_\_\_\_ in life, family and ministry.

#### 5. EMPHASIZE YOUR VISION, NOT YOUR NEED

##### Romans 15:20-24

- A. Paul's \_\_\_\_\_  
“And thus I aspired to preach the gospel, not where Christ was already named, that I might not build upon another man's foundation. . . .” (20)
- B. Paul's \_\_\_\_\_  
“They who had no news of Him shall see, and they who have not heard shall understand.” (21 - Isaiah 52:15)
- C. Paul's \_\_\_\_\_  
“... for I hope to see you in passing, and to be helped\* on my way there by you . . .” (24)  
*\*propempe – practical assistance*
- D. Paul's \_\_\_\_\_  
“first enjoyed your company for a while” (24)

##### Tips on Articulating Your Ministry

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## 6. FULL-TIME WORKERS ARE LEGITIMATE



☐ Have you been asked this question?

☐ What makes you feel  
“second rate” as a Gospel minister?

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- I Timothy 5:17-18 \_\_\_\_\_
- I Corinthians 9:14 \_\_\_\_\_
- Matthew 10:10 \_\_\_\_\_

## 7. HOPELESSNESS IS NOT IN A LABORER'S VOCABULARY

- What makes you want to give up in MPD? Explain

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Lessons on hopelessness from Elijah:  
I Kings 17:1-16

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## 8. UNDERSTAND GOD'S JOB AND YOUR JOB

	God	Me
Calling you to ministry		
Surrounding you with potential financial partners		
Answering the call by faith		
Inviting financial partners		
Partners decide		
Keeping partners informed		

## 9. DON'T MAKE FUNDRAISING HARDER THAN IT IS

Proverbs 4:23 Be careful how you think; your life is shaped by your thoughts. (*Good News Translation*)

Conclusions/Questions: \_\_\_\_\_



**Application:** I believe I could be more biblical in fundraising if I:

\_\_\_\_\_

**My Top Two Verses on Fundraising:** \_\_\_\_\_

\_\_\_\_\_